

**Treasurers Report for Financial Year ended 30 June 2022**  
**Mazda MX-5 Club of NSW Inc**

Thank you to all members and sponsors who have supported the Mazda MX-5 Club of NSW Inc (the Club) over the uncertainty of the past few years and indeed, the last 12 months of this report.

Enclosed is a copy of the Profit and Loss and Balance Sheet Report of the Mazda MX-5 Club of NSW for the year 2022-23 as generated by the Sage One ERP system and audited by Stanley and Stewart Chartered Accountants.

Summary:

	<u>Jul 20-Jun 21</u>	<u>Jul 21-Jun 22</u>
Sales		
Advertising and Sponsorship	\$ 2,463.63	\$ 4,645.45
Classic Heritage Car Rego Income	\$ 636.30	\$ 90.90
Membership	\$ 54,177.67	\$ 51,629.10
Name Badge Sales	\$ -	\$ 113.64
Other Sales	\$ 727.27	\$ 22,098.18
Regalia	\$ 6,361.89	\$ 3,858.76
Social Activities Sales	\$ 3,880.47	\$ 6,918.25
Track Income	<u>\$ 131,096.25</u>	<u>\$ 75,112.69</u>
<b>Total for Sales</b>	<b>\$ 199,343.48</b>	<b>\$ 164,466.97</b>

- Track Income \$75.1K down from \$131.1K of 2021-22 year (main reason for retraction of income from 2021 to 2022 FY – this was mainly due to COVID lockdowns resulting in cancellations Jul-Oct 2021)
  - Club Track Days \$37.6K
  - Super sprint \$26.1K
  - Driver Training Days \$4.2K
  - Motorkhana \$3.5K
  - Hillclimb \$2.7K

Overall Track deficit \$1,813 (refer note 1)

Track income & expenses are being recorded on a per event basis for FY2022-23, to assist in the reconciliation to Motorsport officials' records.

Looking forward, the 2023 financial year, I anticipate that there will be further pressure on motorsport financial performance with restricted locations (due to Wakefield's closure) and cost of living pressures.

- Membership income on track from prior year, 5% reduction on prior year at \$51.6K
- Other Income – Natmeet sponsorship awarded to club \$22K, Mazda Australia, Newcastle Mazda and AAI Ltd (Shannons)

- Social Activities Sales were identified as:
  - Hunter Christmas \$988
  - ACT Christmas \$1189
  - South Coast Christmas \$360
  - Sydney Christmas \$698
  - RPM \$366
  - Illawarra Birthday \$2545
  - Brass Monkey \$273
- Sponsors for FY21-22 \$5K
  - ACDC Pty Ltd (Canberra)
  - Blue Mountains Mazda (RPM)
  - Hume Smash Repairs (Sydney)
  - Nowra Mazda (South Coast)
  - Newcastle Mazda (Major Sponsor)
  - Stormy Paintless Dent Removal
- Advertising Income \$1.1K
  - Blue Mountains Mazda
  - Stormy Paintless Dent Removal
  - Buy & Sell advertising
- **The Club finished the year with a surplus of \$44K before tax.**

Unusual transactions with impact on P&L:

- Natmeet surplus (sponsorship gifted in excess of unrecoverable costs – such as purchases of regalia & attendee gifts) \$6K
- COVID-19 Grant \$15K from NSW Government
- Motorsport Australia Grant \$1K
- Number of costs not incurred in FY21-22 such as Club Torque Printing – this has re-commenced for FY22-23 (\$14.9K in FY20-21)
- Cash at 1<sup>st</sup> July 2021 was \$153K  
At the end of June 2022, the Club has access to \$198K, growth of \$44K
  - CBA transaction account \$4,059
  - Westpac - Community Cash Reserve \$175,010
  - Westpac - Community Solutions One \$18,765

Noted, that the Club is moving from CBA to Westpac

- Notable Liabilities at 30 June 2022 are as follows:

Notable advance payments from Members for events post 30 June 2022 (Revenue to be recognised in the 2023 financial year).

- Brass Monkey (31/7/22) \$1,745
- Ghost Tour (06/09/22) \$133
- Illawarra Mystery Tour (23/7/22) \$2,182

- Club Track Day Pheasant Wood (10/7/22)      \$3,109

Amounts owing to ATO

- ATO Income Tax      \$2,334  
\$1,060 from the prior year, paid September 2022 & a provision of \$1,273  
based on current draft tax return for the 2022 financial year.
- ATO BAS      \$5,989  
This amount was carried forward from the prior year

All liabilities have been paid as due and payable.

The reports presented, I believe present a true and fair representation of the Club's performance over the financial year. However, it should be noted that I took over the role of Treasurer mid-July 2022 and to-date do not have access to the records of the Club beyond those held within the Sage One ERP.

The Club is a not-for-profit organisation. Members should not be concerned that making a \$44K profit is not allowed. Not-for-profit means that the entity is prohibited from distributing any profits to the members via a dividend (and this is also stated in the Constitution). It does not prohibit the Club from making profits and building up reserves. It is in the best interests of the Club to build and retain reserves sufficient to allow the Club to survive during hard times where it may incur significant losses.



Helen Green  
Treasurer, MX-5 Club of NSW

# INCOME STATEMENT FOR THE YEAR ENDED 30 JUNE 2022

	YTD	
	2021/2022 \$	2020/2021
<b>Income</b>		
Advertising and Sponsorship	4,645.45	2,463.63
Interest Received	897.35	941.46
Membership Income Received	51,629.10	54,177.67
Net Regalia (Deficit) / Surplus	(622.99)	2,728.35
Net Track (Deficit) / Surplus (Note 1)	(1,813.01)	10,675.31
Net Surplus on Historic / Classic Car Registrations	45.45	636.30
Profit on Sale of Assets	-	727.27
Other Income	211.82	265.47
<b>Total Income</b>	<b>54,993.17</b>	<b>72,615.46</b>
<b>Expenses</b>		
Accounting Fees	4,320.00	1,080.00
Affiliation Fees, Insurance & other fees	1,925.12	2,074.40
Bank Charges	211.81	672.30
BBQ Trailer - Inspection and Registration and repairs	-	87.80
Computer Maintenance/Software	570.75	-
Depreciation	968.00	854.00
Gifts and Donations	135.00	-
Membership System Fee	2,654.26	3,715.97
Internet / Website Fees	1,104.45	2,940.77
Meetings including AGM costs	-	1,779.91
Membership Costs	431.35	1,044.16
Name Badges	2,719.09	1,826.30
Net Social Events	9,970.80	4,831.51
Postage and Stationery	2,771.79	10,451.83
Printing	-	10,737.49
Sundry Expenses	107.62	3,238.18
Trophies and Awards - Non Track	4,263.73	2,748.89
<b>Total Expenses</b>	<b>32,153.77</b>	<b>48,083.51</b>
<b>Surplus from Ordinary Operations</b>	<b>22,839.40</b>	<b>24,531.95</b>
<b>Abnormal Items</b>		
Net Surplus on Cancelled 2022 Natmeet	6,166.56	-
NSW State Government Covid-19 Grant Received	15,000.00	-
<b>Total Abnormal Items</b>	<b>21,166.56</b>	<b>-</b>
<b>Surplus for the Year before Tax</b>	<b>44,005.96</b>	<b>24,531.95</b>
Income Tax	1,273.75	1,060.80
<b>Surplus for the Year after Tax</b>	<b>42,732.21</b>	<b>23,471.15</b>

STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2022

	30 JUNE 2022	30 JUNE 2021
<b><u>Assets</u></b>		
Fixed Assets - Cost	25,946.56	25,313.85
Fixed Assets - Accumulated Depreciation	(23,650.26)	(22,682.26)
Net Book Value of Fixed Assets	2,296.30	2,631.59
Commonwealth Bank Business Bank Account	4,059.13	64,851.37
Westpac - Community Cash Reserve Bank Account	175,010.39	-
Westpac - Community Solution One Bank Account	18,764.78	-
Term Deposit - Commonwealth Bank	-	88,564.69
Sundry Debtors	150.00	-
Rolling deposit for track hire - Wakefield Park	-	500.00
Prepaid expenses - Other	2,409.09	4,365.87
Stock on Hand - Regalia, Radios and Flags	11,064.32	8,987.78
	<b>213,754.01</b>	<b>169,901.30</b>
<b><u>Liabilities</u></b>		
Trade creditors and Accrued Expenses	2,200.00	-
Advanced Deposits	8,988.27	-
Natmeet Income in Advance	-	9,784.74
Other Payable	3,299.76	5,940.00
Provision for Income Tax	2,208.20	1,060.80
GST Payable	5,988.60	4,778.79
	<b>22,684.83</b>	<b>21,564.33</b>
<b>NET ASSETS</b>	<b>191,069.18</b>	<b>148,336.97</b>
<b><u>Equity</u></b>		
Accumulated Surplus at start of year	148,336.97	124,865.82
Surplus for the year	42,732.21	23,471.15
Accumulated Surplus at end of year	191,069.18	148,336.97
<b>NET EQUITY</b>	<b>191,069.18</b>	<b>148,336.97</b>

**NOTE 1: NET TRACK INCOME**

	2021/2022 \$	2020/2021
<b><u>Track Income</u></b>		
Track Income	75,112.69	131,096.25
Motorsport Australia Grant Received	1,000.00	-
<b><u>Track Expenses</u></b>		
Ambulance	1,086.36	6,363.63
Track Catering	1,462.36	2,582.88
Track and control tower hire	57,271.37	82,776.39
Track fire protection services	1,899.99	4,327.25
Track Licences & Permits	5,868.20	9,184.59
Track Postage, Stationery and Sundry Expenses	588.82	-
Track Timing	4,962.50	7,249.09
Track Trophies	723.39	3,051.00
Other Track Expenses	4,062.71	4,886.11
<b>Total Track Expenses</b>	<b>77,925.70</b>	<b>120,420.94</b>
<b>Net Track (Deficit) / Surplus</b>	<b>(1,813.01)</b>	<b>10,675.31</b>